

LINDSEY HOWARD

Real Estate Sales Associate

Fort Walton Beach, FL 32547 | codelikeagirl91@gmail.com | 850-533-5877 | LinkedIn | Portfolio

PROFILE

Detail-oriented Florida real estate professional with hands-on experience in licensing, property operations, and contract management. Combines knowledge of state real estate law with strong technical and data-management skills to streamline processes, support compliance, and improve client outcomes. Skilled at organizing complex projects, communicating clearly with clients, and providing dependable, results-driven support.

SKILLS

Florida Real Estate License Law • Contract Management • Market Analysis • CRM Platforms • Project Management • Client Communication • Data Organization & Compliance

EMPLOYMENT HISTORY

Real Estate Professional / Independent Consultant — Self-Employed Jan 2026 – Present

Okaloosa County, FL

- Completed comprehensive Florida Real Estate Sales Associate pre-licensing education, mastering state license law, federal regulations, property rights, titles, and real estate finance.
- Developed targeted digital tools and interactive mock drills to streamline complex state exam preparation, demonstrating high-level data organization and analytical skills.
- Analyze local market trends, property listings, and zoning regulations within the Destin and Santa Rosa Beach markets to identify high-value residential and leasing opportunities.

Data Entry Specialist — Amplexa Genetics Jul 2024 – Jul 2025

Remote

- Specialized in accurate entry, validation, and organization of complex genetic datasets while maintaining strict confidentiality and regulatory compliance.
- Entered and validated large volumes of genetic records using specialized data-entry tools to ensure accuracy and retrievability.
- Standardized naming conventions and file organization to improve data accessibility for downstream teams.
- Conducted quality checks and resolved discrepancies to maintain dataset integrity.

Web Developer — Freelance Apr 2021 – Present

Fort Walton Beach, FL

- Design and build responsive websites and web applications using modern frameworks (React, Angular) and best practices for accessibility and performance.
- Implement front-end interfaces, integrate APIs and CMS platforms, and optimize page load and responsiveness across devices.
- Collaborate with clients to translate requirements into technical solutions, deliver wireframes and prototypes, and ensure timely project delivery.

Interior Painter — JBL Painting Oct 2021 – Jan 2024

Pensacola, FL

- Delivered high-quality interior painting solutions for residential and commercial clients with an emphasis on prep work, color accuracy, and durability.
- Managed project timelines and coordinated with clients to deliver work on schedule and within scope.

Sales and Marketing Representative — Tri State Marketing Oct 2016 – Apr 2021

Remote

- Developed and executed targeted marketing campaigns that increased revenue by 25% and expanded market reach by 15%.
- Led and coached a team of 10 to achieve sales objectives and improve campaign performance.
- Built strong client relationships and implemented feedback-driven strategies to enhance customer satisfaction and retention.

EDUCATION

Florida Real Estate Sales Associate Pre-Licensing Education — Magnolia School of Real Estate / RealEstateU Jan 2026

Continuing Education & Professional Development:

- Real Estate Courses — Specialization in Florida Real Estate Law & Property Management (Coursera / RealEstateU)
- Project Management Certification Training — CAPM/PMP Curriculum, Master of Project Academy
- Technical Writing & Frontend Development — modern frameworks, UI/UX design, documentation standards
- Safety & Compliance — Red Cross Certified Professional